ACU-Serve acquires Pro-Med

Akron, OH: - ACU-Serve, Corp. (“ACU-Serve”) acquires Professional Medical Administrators, Inc. (“Pro-Med”), Boca Raton, FL to become the largest HME Revenue Cycle Management Firm in the United States.

Pro-Med was founded in November 1996 by Sylvia Toscano, a respected industry veteran, who will assume a role with ACU-Serve as its V.P. of Client Services.

Over the last 27 years, Pro-Med has become a formidable force in HME billing and collections solutions. Speaking about the acquisition, Toscano stated that “Based on the ever changing and increasingly complex industry needs and payer challenges, we repeatedly found that we needed enhanced technology and a turn-key service offering for our clientele, which is exactly what we found in ACU-Serve. We compliment each other in so many extraordinary ways which will only continue to drive quality, productivity, collections and client success. We are very excited to bring these best-in-class solutions to our clients” - Sylvia Toscano

The acquisition provides ACU-Serve with over 60 additional U.S. based employees and positions ACU-Serve as the largest HME Revenue Cycle Management Solution in the country, with 200 employees in the U.S.

Jim Knight, CEO of ACU-Serve commented “In a world where HME providers are struggling with staffing, our acquiring Pro-Med and being able to utilize their highly trained HME resources is a tremendous opportunity. As our competitors continue to lead with Offshoring and focus soley on lowering labor cost, our strategy is to use best-in-class technology solutions and processes, coupled with well-trained U.S. staff to capture the highest collection rates in the industry at the lowest cost. That is the value proposition our clients want and deserve and we can now deliver that to anyone in the United States.”