

HME Reimbursement Leader Expands into Infusion Pharmacy Market

With more than 20 years of HME experience, Prochant continues to grow by welcoming infusion pharmacy to its roster of billing and process outsourcing solutions.

Charlotte, N.C. (August 3, 2020) – Prochant, a leader in home medical equipment (HME) reimbursement, announces its expansion into the infusion pharmacy market. The company now offers its billing and process outsourcing solutions to infusion pharmacies and current HME provider clients that administer infusion therapies. This entry reflects Prochant’s growth and continued commitment to the healthcare community.

Pharmacy providers face daily challenges with reimbursement, hindering their ability to care for their patients. With its focus on strategic partnerships, advanced technology, and best-in-class results, Prochant saves clients time and gives them the resources necessary to meet their financial goals and grow their business.

“We are excited to start our work with pharmacy providers,” says Joey Graham, General Manager and Executive Vice President at Prochant. He adds, “With the COVID-19 crisis, infusion pharmacies play a more important role in healthcare than ever before. Prochant is ready to help these overwhelmed providers manage their business better.”

As part of this entry, Prochant welcomes two new hires: Jon Love, Vice President of Business Development, and Tina Ratliff, Pharmacy Reimbursement Manager. Love leads Prochant’s new pharmacy division and works to grow enterprise accounts. Previously, he worked as Director of Sales for WellSky’s home care division and served as Chief Operating Officer at Rock Pond Solutions, a software provider for home infusion, HME, and specialty pharmacies.

“I was attracted to Prochant’s mission of simplifying reimbursement for HME and pharmacy providers. Everyday reimbursement is difficult, and without question, affects the time and care providers can give their patients,” Love says. He continues, “Prochant has built an unmatched reputation for delivering best-in-class results to HME clients for over two decades. Now is the time to expand that value to the pharmacy market.”

“Jon’s deep knowledge of pharmacy reimbursement and strong experience in sales and business development is exactly what we need at this stage of our expansion,” reveals Graham. “I am also excited to welcome Tina Ratliff as our new Pharmacy Reimbursement Manager. Tina comes to us with over 25 years of pharmacy reimbursement experience.”

Love and Ratliff will work with pharmacy providers to find the right solution for their needs. Prochant’s solutions include:

- **Full-service Billing:** This solution pairs providers with a dedicated team, including an expert account manager. By choosing this service, providers completely outsource their billing operations, so that they can provide better patient care. They have end-to-end visibility on all billing operations and get frequent performance reports with comparisons to industry benchmarks.

- **Staff Augmentation:** This solution is a convenient option for providers that are not ready for complete outsourcing. They can strategically offload processes that are not core competencies for their reimbursement operations. As their business grows, providers can also use this option to efficiently scale operations.

To learn more about Prochant's infusion pharmacy solutions, please visit <https://bit.ly/infusion-info> or contact Sarah Tollie at [marketing\(at\)prochant\(dot\)com](mailto:marketing@prochant.com).

About Prochant

Prochant is the leading reimbursement firm with a dedicated focus on HME and pharmacy. When you partner with Prochant, you have the resources necessary to grow your business. As healthcare evolves, so should the way you manage your business. Prochant has a proven track record of helping HME and pharmacy providers meet their financial goals. Our scalable solutions, years of experience, and advanced technology provide best-in-class results to the healthcare community. Headquartered in Charlotte, North Carolina, our client base includes national HME and pharmacy providers and health systems. For more information, please visit www.prochant.com or follow us on LinkedIn and Twitter @prochant.