



# How to Properly Utilize Telehealth to Provide Cost-Effective Services

WEBINAR PRESENTED BY JEFFREY BAIRD, ESQ. OF BROWN & FORTUNATO  
TUESDAY, JANUARY 19, 2:30-3:30 P.M. EST

Over the past several years, telehealth has methodically become a part of health care. The pandemic changed this. The pandemic has shoved telehealth to the forefront and the law is quickly adapting to give telehealth a much more prominent place in health care. Many restrictions have been lifted during the pandemic...and a number of these restrictions will remain lifted after the pandemic.

This program will discuss federal and state laws governing telehealth during the pandemic and the expected changes in the law after the pandemic is over. Specifically for the DME supplier, this program will discuss whether Medicare will pay the supplier for a product when:

- (i) the physician’s order results from a telehealth encounter,
- (ii) the patient lives in a non-rural area, and
- (iii) the patient has the telehealth encounter from his home.

The program will then change directions and discuss how the DME supplier can utilize video technology to (i) provide required services to patients, (ii) provide “value-added” services to patients, and (iii) educate patients, caregivers and physicians regarding the array of products and services offered by the supplier.

Price: Member \$99.00 | Non-Member \$129.00

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