

Collaborative Arrangements with Physicians, Hospitals and Other Referral Sources

Webinar Presented by Jeffrey Baird, Esq. of Brown & Fortunato
Tuesday, September 29, 2:30-3:30 p.m. EST

The lifeblood of a DME supplier is to develop relationships with physicians, hospitals and other referral sources. In so doing, it is important that the supplier avoid violating federal and state anti-fraud laws.

This program will discuss the federal anti-fraud laws that suppliers must follow, including:

- the federal anti-kickback statute,
- the Stark physician self-referral statute,
- the False Claims Act,
- the beneficiary inducement statute, and
- The Travel Act.



The program will also discuss examples of state anti-fraud laws. The program will then pivot to a discussion of the types of arrangements that are legally permissible ... and those that should be avoided. Examples include Medical Director Agreements, Preferred Provider Agreements, placement of employee liaisons, meals to physicians' staffs, gifts to physicians, payment to physicians for providing education programs, and loan closet arrangements.

Price: Member \$99.00 | Non-Member \$129.00

Please use the form below to reserve a webinar line.

Name: _____ Title: _____

Email: _____ Phone: _____

Company: _____

Company Street Address: _____

City, State, Zip: _____

Payment:

- Check (made payable to AAHomecare) I Authorize Charging my Credit Card VISA MASTERCARD AMEX

Card Number: _____ Exp _____ CVV _____

Name on Card _____ Billing _____ Zip _____

Address _____

Total Amount to be Charged \$

EMAIL this form to Tilly Gambill at tillyg@aahomecare.org